

# M300 BACHELOR OF COMMERCE

FOR STUDENTS WHO COMMENCED T1 2018

Burwood Campus | Cloud Campus



Student ID:		Student name:		
Deakin email:		Contact number:		
Date:	Year commenced:	Trimester commenced	eCOE:	Campus:

## Course Map

Last updated 15/12/2017

<b>YEAR 1</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				

<b>YEAR 2</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				

<b>YEAR 3</b> Year: <input type="text"/>	Trimester 1				
	Trimester 2				
	Trimester 3*				

\* Trimester 3 is optional.

[Study Abroad](#) and [Work Integrated Learning \(WIL\)](#) are included for demonstrative purposes only. These can be taken in other trimesters.

This course map is for illustrative purposes only. Students must meet the course rules and unit requirements as set out in the Handbook ([deakin.edu.au/handbook/M300](http://deakin.edu.au/handbook/M300)). Deakin University reserves the right to alter, amend or delete details of course offerings and other information published herein. Students are advised to check the relevant Handbook online (at the above link) for the most up-to-date information relating to their course structure and available units.

Student signature:

Course adviser:

See page 2 for Course Progress Check instructions

**KEY**

- B Melbourne Burwood Campus
- S Geelong Waterfront Campus
- G Geelong Warrn Ponds Campus
- W Warrnambool Campus
- X Cloud Campus

eCOE electronic confirmation of enrolment

## Course Progress Check

1 Please indicate what year you want to complete your degree by:

At the end of which Trimester:  1  2  3

2 Please indicate whether you would like to study in Trimester 3:  No  Yes

If yes, please indicate number of units:  Please indicate the year you intend to commence Trimester 3:

3 Submit this form to the Faculty Student Centre or send it via email to [buslaw@deakin.edu.au](mailto:buslaw@deakin.edu.au)

**A Student Adviser will check your units and will confirm your course plan or provide advice as needed.**

For course rules please visit: [deakin.edu.au/handbook/M300](http://deakin.edu.au/handbook/M300)

## M300 COURSE RULES

<b>A total of 24 credit points, including:</b>
8 Core units
Level 3 - at least 6 credit points (at least 4 must be Business and Law undergraduate units)
Level 1 - No more than 10 credit points
At least one major: _____ _____
Completion of a 4 unit minor (optional)

## COMMERCE CORE UNITS

MAA103 Accounting for Decision Making
MAE101 Economic Principles
MAF101 Fundamentals of Finance
MIS171 Business Analytics
MLC101 Law for Commerce
MMK101 Marketing Fundamentals
MMM132 Management
MWL101 Personal Insight

## Non-Business and Law units:/Notes:

### Elective units

Students may choose up to eight credit points of electives. These may constitute a second commerce major, or a major available in another Faculty (provided any prerequisites can be met), a four credit point minor or a combination of units (again prerequisites allowing) chosen by the student.

These may include Work Integrated Learning (WIL) units and general elective units offered by the Faculty which are specifically designed to enhance a student's experience of the workplace.

### Work Integrated Learning (WIL)

MWL201 Community Based Volunteering
MWL202 Team Projects
MWL203 Work Based Learning
MWL204 Global Business Experience
MWL301 Team Internship
MWL302 Advanced Team Internship
MWL303 Business Internship
MWL304 Advanced Business Internship
MWL311 Industry Based Learning (3 months)
MWL312 Industry Based Learning (6 months)
web: <a href="http://www.deakin.edu.au/buslaw/wil">www.deakin.edu.au/buslaw/wil</a> email: <a href="mailto:bl-wil@deakin.edu.au">bl-wil@deakin.edu.au</a>

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## COMMERCE MAJOR SEQUENCES

<b>Accounting (MJ-M30041)</b>	(B, S, W, X)
MAA250 Ethics and Financial Services	
MAA261 Financial Accounting	
MAA262 Management Accounting	
MAA303 Auditing	
MAA363 Corporate Accounting	
MAF203 Business Finance	
MLC301 Principles of Income Tax Law	
MAA310 Accounting and Society	

1. M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.
2. Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation.
3. Students should consult with their course adviser regarding the units required for professional recognition.
4. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

<b>Finance (MJ-M30045)</b>	B, S*, W*, X)
MAA250 Ethics and Financial Services	
MAF202 Money and Capital Markets	
MAF203 Business Finance	
MAE256 Analytical Methods in Economics and Finance	
MAF307 Equities and Investment Analysis	
MAF306 International Finance and Investment	
MAF308 Derivative and Fixed Interest Securities	
MAF302 Corporate Finance	

\* Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

<b>Human Resource Management (MJ-M30046)</b>	(S, W, X)
MMH230 Fundamentals of Human Resource Management	
MMH232 Human Resource Development	
MMH231 Managing and Rewarding Performance	
MMH250 Workplace Counselling and Negotiation	
MMH356 Change Management	
MMH352 International Human Resource Management	
MMH349 Employment Relations	
MMH331 Strategic Human Resource Management	

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<b>Economics (MJ-M30043)</b>	(B, S*, X)
MAE201 Competition and Industry	
MAE203 The Global Economy	
MAE214 Economic Strategy for Business	
MAE256 Analytical Methods in Economics and Finance	
MAE312 National Economic Policy	
MAE307 Techniques for Business and Economic Analysis	
<b>Plus one unit from:</b>	
MAE301 Choice, Strategies and Dilemmas	
MAE304 Labour and Health Economics	
<b>Plus one unit from:</b>	
MAE305 Energy, Environment and Development	
MAE306 Applied Econometrics for Economics & Finance	

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

<b>Financial Planning (MJ-M30044)</b>	(B, S*, W*, X)
MAA215 Building Client Relationships	
MAA255 Financial Planning	
MAA317 Superannuation Planning	
MAA318 Advanced Financial Planning	
MAA319 Estate Planning	
MLC301 Principles of Income Tax Law	
MAF202 Money and Capital Markets	
MAF307 Equities and Investment Analysis	

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

\* Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

(i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

<b>Management (MJ-M30038)</b>	(S, W, X)
MMM240 Organisational Behaviour	
MMM241 Entrepreneurship and Innovation	
MMH230 Fundamentals of Human Resource Management	
MMM267 Business Logistics	
MMM343 Business Ethics	
MMM306 Global Strategy and International Management	
MMH356 Change Management	
MMM308 Applied Management Capabilities	

## COMMERCE MAJOR SEQUENCES CONTINUED

<b>Management Information Systems</b> (MJ-M30039) (B, S, X)
MIS201 Business Requirements Analysis
MIS202 Managing Data and Information
MIS231 Professional Ethics in the Digital Age
MIS352 Business Process Management
MIS398 Project Management
MIS313 Strategic Supply Chain Management
MIS312 Social Media and Mobile Strategies
MIS399 Applied Business Project

\*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

<b>Marketing</b> (MJ-M30040) (B, S*, X)
MMK251 Services Marketing
MMK266 Consumer Behaviour
MMK280 Brand Management
MMK295 Integrated Marketing Communications in the Digital Age
MMK325 Strategic Marketing
MMK365 Marketing Insights
MMK368 Business Marketing
MMM343 Business Ethics

\*Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

## COMMERCE MINOR SEQUENCES

Minors comprise of 4 units of study. The flexibility minors offer means students can combine complementary areas in their Commerce degree. The following minors are available to all M300.2 students regardless of any major/s being undertaken:

- Contemporary Accounting
- Business Analytics
- Event Management
- Global Studies
- International Trade
- Retail Management
- Social Entrepreneurship
- Taxation Regulation

Your opportunity to undertake certain minors will depend on your major selection. The table below outlines the majors and their corresponding incompatible minors, for example if you are studying a major in Accounting you cannot undertake a minor in Accounting, if you are studying a major in Marketing you cannot undertake a minor in Marketing, and so on.

<b>Major</b>	<b>Incompatible Minor</b>
Accounting	Accounting
Economics	Economics
Finance	Finance
Human Resource Management	Human Resource Management
Marketing	Marketing
Management Information Systems	Project Management
Financial Planning	Financial Planning

Information on the structure and availability of minors can be found at [deakin.edu.au/handbook/M300](https://deakin.edu.au/handbook/M300).

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