



|               |                 |               |                     |  |                 |  |         |
|---------------|-----------------|---------------|---------------------|--|-----------------|--|---------|
| Student ID:   |                 | Student name: |                     |  |                 |  |         |
| Deakin email: |                 |               | Course code:        |  | Contact number: |  |         |
| Date:         | Year commenced: |               | Trimester commenced |  | eCOE:           |  | Campus: |

|                               |              |  |  |  |  |  |  |  |
|-------------------------------|--------------|--|--|--|--|--|--|--|
| Year:<br><input type="text"/> | Trimester 1  |  |  |  |  |  |  |  |
|                               | Trimester 2  |  |  |  |  |  |  |  |
|                               | Trimester 3* |  |  |  |  |  |  |  |

|                               |              |  |  |  |  |  |  |  |
|-------------------------------|--------------|--|--|--|--|--|--|--|
| Year:<br><input type="text"/> | Trimester 1  |  |  |  |  |  |  |  |
|                               | Trimester 2  |  |  |  |  |  |  |  |
|                               | Trimester 3* |  |  |  |  |  |  |  |

|                               |              |  |  |  |  |  |  |  |
|-------------------------------|--------------|--|--|--|--|--|--|--|
| Year:<br><input type="text"/> | Trimester 1  |  |  |  |  |  |  |  |
|                               | Trimester 2  |  |  |  |  |  |  |  |
|                               | Trimester 3* |  |  |  |  |  |  |  |

\* Trimester 3 is optional.

[Study Abroad](#) and [Work Integrated Learning \(WIL\)](#) are included for demonstrative purposes only. These can be taken in other trimesters.

This course map is for illustrative purposes only. Students must meet the course rules and unit requirements as set out in the Handbook ([deakin.edu.au/handbook/M391](http://deakin.edu.au/handbook/M391)). Deakin University reserves the right to alter, amend or delete details of the course offerings and other information published herein. Students are advised to check the relevant Handbook online (at the above link) for the most up-to-date information relating to their course structure and available units.

**Unspecified and specified credits**

|          |
|----------|
| Level 1: |
| Level 2: |
| Level 3: |

Student signature:

Course adviser:

**See page 2 for Course Progress Check instructions**

**KEY**

|                                     |                                     |
|-------------------------------------|-------------------------------------|
| <b>B</b> Melbourne Burwood Campus   | <b>E</b> Enrolled/planned           |
| <b>S</b> Geelong Waterfront Campus  | <b>P</b> Passed                     |
| <b>G</b> Geelong Warrn Ponds Campus | <b>Cr</b> Credit for prior learning |
| <b>W</b> Warrnambool Campus         |                                     |
| <b>X</b> Cloud Campus               |                                     |

**eCOE** electronic confirmation of enrolment

# M391 BACHELOR OF BUSINESS (SPORT MANAGEMENT)

## Course Progress Check

- 1 Please indicate what year you want to complete your degree by:   
At the end of which Trimester:  1  2  3
- 2 Please indicate whether you would like to study in Trimester 3:  No  Yes  
If yes, please indicate number of units:  Please indicate the year you intend to commence Trimester 3:
- 3 Mark the check boxes of any units you intend to study (enrolled/planned), have passed or received credit for.  
Each unit should only be ticked once.
- 4 Submit this form to the Faculty Student Centre or send it via email to [buslaw@deakin.edu.au](mailto:buslaw@deakin.edu.au).

**A Student Adviser will check your units and will confirm your course plan or provide advice as needed.**  
For course rules please visit: ([deakin.edu.au/handbook/M391](http://deakin.edu.au/handbook/M391))

## M391 COURSE RULES

|   |
|---|
| <b>A total of 24 credit points, including:</b>  |
| 8 Sport Management core units   |
| 8 Business core units   |
| No more than 10 credit points at Level 1  |
| At least 6 credit points at level 3, of which 4 must be course grouped to a Faculty of Business and Law |
| 8 credit points of elective units that may be used to complete a major sequence                         |

## D394 COURSE RULES

|   |
|---|
| When taken as part of the combined degree with the Bachelor of Exercise and Sport Science, the requirement of the Bachelor of Business (Sport Management) degree is successful completion of a total of 16 credit points including: |
| A total of 16 credit points including:  |
| 7 Sport Management core units #   |
| 8 Business core units   |

# Students enrolled in the combined degree D394 are exempt from studying MMS202 Management of Sport Performance

## SPORT MANAGEMENT CORE UNITS

|   |
|---|
| MMS100 Sport Organisation                           |
| MMS201 Sport in Society (Previously coded : MMS101) |
| MMS202 Management of Sport Performance #            |
| MLC310 Sport and the Law                            |
| MMS306 Sport Management Practicum                   |
| MMS307 Sport Facility and Event Management          |
| MMS308 Sport Marketing                              |
| MMS313 Sport Leadership and                         |

## BUSINESS CORE UNITS

|                                       |
|---------------------------------------|
| MAA103 Accounting for Decision Making |
| MAE101 Economic Principles            |
| MAF101 Fundamentals of Finance        |
| MIS171 Business Analytics             |
| MLC101 Business Law                   |
| MMM132 Management                     |
| MWL101 Personal Insight               |
| MMK101 Marketing Fundamentals         |

## SPORT MANAGEMENT ELECTIVE

|  |
|--|
| MMS314 Planning for Sport Policy and Development |
|--|

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|                                      |                                     |
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**ecOE** electronic confirmation of enrolment

## MAJOR SEQUENCES

| <b>Accounting</b> (B, WF, WB, C)                       |
|--|
| MAA250 Professional Ethics and Governance <sup>^</sup> |
| MAA261 Financial Accounting                            |
| MAA262 Management Accounting                           |
| MAA303 Auditing  |
| MAA363 Corporate Accounting                            |
| MAF203 Business Finance                                |
| MLC301 Principles of Income Tax Law                    |
| MAA310 Accounting and Society                          |

1. Students who have completed MLC101 before T1 2016 are required to complete MLC203 for CPA/CAANZ accreditation
2. <sup>^</sup> This unit was previously coded MAA350
3. Students should consult with their course adviser regarding the units required for professional recognition.
4. The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representation that individuals will meet those requirements.

| <b>Finance</b> (B, WF*, WB*, C)                         |
|---|
| MAA250 Professional Ethics and Governance <sup>^</sup>  |
| MAF202 Money and Capital Markets                        |
| MAF203 Business Finance                                 |
| MAE256 Analytical Methods in Economics and Finance >    |
| MAF307 Equities and Investment Analysis                 |
| MAF306 International Finance and Investment (or MFT306) |
| MAF308 Derivative and Fixed Interest Securities         |
| MAF302 Corporate Finance                                |

<sup>^</sup> This unit was previously coded MAA350

> This unit was previously coded MAE356

\* Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

| <b>Financial Planning</b> (B, WF*, WB*, X) |
|--|
| MAA215 Building Client Relationships <     |
| MAA255 Financial Planning <sup>^</sup>     |
| MAA317 Superannuation Planning ~           |
| MAA318 Advanced Financial Planning >       |
| MAA319 Estate Planning #                   |
| MLC301 Principles of Income Tax Law        |
| MAF202 Money and Capital Markets           |
| MAF307 Equities and Investment Analysis    |

< This unit was previously coded MAF315

<sup>^</sup> This unit was previously coded MAF255

~ This unit was previously coded MAF311

> This unit was previously coded MAF312

# This unit was previously coded MAF316

\* Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

(i) Financial planning students intending to undertake an Honours degree must complete the Finance major sequence.

| <b>Business Analytics</b> (B, WF*, C)                |
|--|
| MIS203 Making Sense of Information #                 |
| MIS201 Business Requirements Analysis                |
| MIS202 Managing Data and Information                 |
| MIS271 Business Intelligence and Data Warehousing    |
| MAE256 Analytical Methods in Economics and Finance > |
| MIS372 Predictive Analytics                          |
| MIS384 Marketing Analytics                           |
| MIS379 Applied Analytics Project                     |

# This unit was previously coded MIS102

> This unit was previously coded MAE356

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

| <b>Economics</b> (B, WF*, C)                         |
|--|
| MAE201 Competition and Industry                      |
| MAE203 The Global Economy #                          |
| MAE213 International trade ~                         |
| MAE256 Analytical Methods in Economics and Finance > |
| MAE312 National economic Policy <sup>^</sup>         |
| MAE307 Techniques for Business and Economic Analysis |
| <b>Plus one unit from:</b>                           |
| MAE301 Microeconomic Theory and Policy               |
| MAE304 Labour Economics                              |
| <b>Plus one unit from:</b>                           |
| MAE305 Business and Financial Forecasting            |
| MAE306 Applied Econometrics for Economics & Finance  |

#This unit was previously coded MAE102

~ This unit was previously coded MAE303

> This unit was previously coded MAE356

<sup>^</sup> This unit was previously coded MAE202

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

| <b>Int. Trade and Economic Policy</b> (B)    |
|--|
| MAE201 Competition and Industry              |
| MAE203 The Global Economy #                  |
| MAE213 International Trade ~                 |
| MAE207 International Welfare Economics       |
| MAE312 National Economic Policy <sup>^</sup> |
| MAE302 Macroeconomics of Open Economies      |
| MAE314 Economic Strategy for Business        |
| MAE315 International Banking and Finance     |

#This unit was previously coded MAE102

~ This unit was previously coded MAE303

<sup>^</sup> This unit was previously coded MAE202

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## MAJOR SEQUENCES CONTINUED

| <b>Human Resource Management</b> (B, S, X)       |
|--|
| MMH230 Fundamentals of Human Resource Management |
| MMH232 Human Resource Development                |
| MMH231 Managing and Rewarding Performance        |
| MMH250 Workplace Counselling and Negotiation #   |
| MMH356 Change Management                         |
| MMH352 International Human resource Management   |
| MMH349 Employment Relation                       |
| MMH331 Strategic Human Resource Management       |

# This unit was previously coded MMH350

| <b>Marketing</b> (B, S*, X)                                   |
|---|
| MIS384 Marketing Analytics                                    |
| MMK265 Marketing reasearch                                    |
| MMK266 Consumer Behaviour                                     |
| MMK251 Services Marketing                                     |
| MMK280 Brand Management #                                     |
| MMK368 Business Marketing                                     |
| MMK393 Integrated Marketing Communications in the Digital Age |
| MMK325 Strategic Marketing                                    |

~ This unit was previously coded MMK351

# This unit was previously coded MMK380

\* Waterfront (Geelong) students will be required to undertake one or more units in Cloud (online) mode.

| <b>Management</b> (B, S, X)                      |
|--|
| MMM240 Organisational Behaviour                  |
| MMM241 Entrepreneurship and Innovation           |
| MMH230 Fundamentals of Human Resource Management |
| MMM267 Business Logistics                        |
| MMM343 Business Ethics                           |
| MMM306 Global Strategy and Int. Management       |
| MMH356 Change Management                         |
| MMM308 Applied Management Capabilities           |

# This unit was previously coded MMM367

| <b>Management Information Systems</b> (B, S*, X) |
|--|
| MIS201 Business Requirements Analysis            |
| MIS202 Managing Data and Information             |
| MIS231 Professional Ethics in the Digital Age    |
| MIS352 Business Process Management               |
| MIS398 Project Management                        |
| MIS313 Strategic Supply Chain Management         |
| MIS312 Social Media and Mobile Strategies        |
| MIS399 Applied Business Project                  |

\* Waterfront (Geelong) students will be required to undertake units in Cloud (online) mode.

## FACULTY ELECTIVES AND OTHER INFORMATION

For further information refer to the Online Undergraduate Studies Handbook at [www.deakin.edu.au/handbook](http://www.deakin.edu.au/handbook)

| <b>Work Integrated Learning (WIL)</b>   |   |
|---|---|
| MWL201 Community Based Volunteering   |   |
| MWL203 Work Based Learning  |   |
| MWL301 Team Internship  |   |
| MWL302 Advanced Team Internship   |   |
| MWL303 usiness internship   |   |
| MWL304 Advanced Business Internship   |   |
| MWL311 Industry Based Learning (3 months)   |   |
| MWL312 Industry Based Learning (6 months)   |   |
| web: <a href="http://www.deakin.edu.au/buslaw/wil">www.deakin.edu.au/buslaw/wil</a> | email: <a href="mailto:bl-wil@deakin.edu.au">bl-wil@deakin.edu.au</a> |

| <b>Other Elective Units</b> |
|-----------------------------|
| MAF367 Treasury Operations  |