

M300 BACHELOR OF COMMERCE

FACULTY OF BUSINESS AND LAW



FOR STUDENTS COMMENCING TRIMESTER 1 2021

Last updated 10/05/2021

When you first enrol via StudentConnect and go through the enrolment steps, you may be able to simply confirm any units that are pre-populated for you. You can also add any that you need to do, as part of your first year's enrolment – by using the information on this map and in the Handbook.

You must also complete the following compulsory zero (0) credit point units: [MAI010 Academic Integrity Module](#) (0 credit points)

YEAR 1 <small>Year:</small> 2021	Trimester 1				
	Trimester 2				
	Trimester 3				

YEAR 2 <small>Year:</small> 2022	Trimester 1				
	Trimester 2				
	Trimester 3				

YEAR 3 <small>Year:</small> 2023	Trimester 1				
	Trimester 2				
	Trimester 3				

M300 COURSE RULES

- Must pass 24 credit points for course
- Must pass ALL units in {MAA103, MAE101, MAF101, MIS171, MLC101, MMK101, MMM132, MWL101}
- Must pass 1 units in {MAI010}
- Must pass at least 6 credit points at level {3}
- Must pass at least 4 credit points from units owned by {Faculty of Business and Law}
- Must pass no more than 10 credit points at level {1}
- Must pass 1 unit set(s) in {Management (MJ-M30038), Management Information Systems (MJ-M30039), Marketing (MJ-M30040), Accounting (MJ-M30041), Economics (MJ-M30043), Financial Planning (MJ-M30044), Finance (MJ-M30045), Human Resource Management (MJ-M30046), Food and Agribusiness (MJ-M30047)}

FOR USE ONLY WHEN UNDERTAKING A CONSULTATION WITH A STUDENT ADVISER:

Student ID: _____		Name: _____		
Deakin email: _____			Preferred contact no: _____	
Year commenced:	Period commenced:	eCOE (if applicable):	Campus: _____	Mode: _____
Student adviser: _____				Date: _____

GENERAL INFORMATION

This course map is a guide only. You must also ensure you meet the course rules and structure as set out in the official [University Handbook](#) of the year you commenced your course. This course map has been created to be used electronically.

Not all units are available in all study periods or mode of delivery.

- Full time study is typically three to four units (or credit points) each study period.
- Part time study is typically one to two units (or credit points) each study period – part time study will extend the duration of your studies.
- Trimester 3 is typically an optional study period - unless it’s your first study period and/or a compulsory study period for your course.

Unit options can be found in the '[Advanced Unit Search](#)' in the most current year’s University Handbook.

If you have applied for or received credit for units as recognition of prior learning (RPL), it may alter the units you need to study.

Please seek advice from a Student Adviser in StudentCentral if you have any queries or need help understanding your course structure and unit options.

M300 BACHELOR OF COMMERCE MAJOR UNIT SETS

ACCOUNTING (MJ-M30041)
MAA250 Ethics for Financial Professionals
MAA261 Financial Accounting
MAA262 Management Accounting
MAA303 Audit and Assurance
MAA310 Accounting and Society
MAA363 Corporate Accounting
MAF203 Business Finance
MLC301 Principles of Income Tax Law

Completion Rule

- Must pass 8 unit(s) in {MAA250, MAA261, MAA262, MAA303, MAA310, MAA363, MAF203, MLC301}

Note(s)

Students should consult with their course adviser regarding the units required for professional recognition.

The eligibility of students for membership of any of the accounting accrediting bodies is subject to meeting the requirements of that body and that Deakin makes no representations that individuals will meet those requirements.

M300 Bachelor of Commerce is the recommended pathway to qualify for membership of professional organisations.

ECONOMICS (MJ-M30043)
<u>MAE201 Competition and Industry</u>
<u>MAE203 The Global Economy</u>
<u>MAE214 Economic Strategy for Business</u>
<u>MAE256 Analytical Methods in Economics and Finance</u>
<u>MAE301 Choice, Strategies and Dilemmas</u>
<u>MAE304 Labour and Health Economics</u>
<u>MAE305 Energy and Renewable Resources</u>
<u>MAE306 Applied Econometrics for Economics and Finance</u>
<u>MAE307 Economic Policy and Practice</u>
<u>MAE312 National Economic Policy</u>

Completion Rule

- Must pass 6 credit points in {MAE201, MAE203, MAE214, MAE256, MAE307, MAE312}
- Must pass 1 credit points in {MAE301, MAE304}
- Must pass 1 credit points in {MAE305, MAE306}

FINANCE (MJ-M30045)
<u>MAA250 Ethics for Financial Professionals</u>
<u>MAE256 Analytical Methods in Economics and Finance</u>
<u>MAF202 Money and Capital Markets</u>
<u>MAF203 Business Finance</u>
<u>MAF302 Corporate Finance</u>
<u>MAF306 International Finance and Investment</u>
<u>MAF307 Equities and Investment Analysis</u>
<u>MAF308 Derivative and Fixed Income Securities</u>

Completion Rule

- Must pass all unit(s) in {MAA250, MAE256, MAF202, MAF203, MAF302, MAF306, MAF307, MAF308}

Note(s)

Waterfront (Geelong) and Warrnambool students will be required to undertake units in Cloud (online) mode.

FINANCIAL PLANNING (MJ-M30044)
<u>MAA215 Client Behaviour and Decision Making</u>
<u>MAA250 Ethics for Financial Professionals</u>
<u>MAA255 Financial Planning</u>

<u>MAA317 Superannuation Planning</u>
<u>MAA318 Advanced Financial Planning</u>
<u>MAA319 Estate Planning and Insurance</u>
<u>MAF307 Equities and Investment Analysis</u>
<u>MLC301 Principles of Income Tax Law</u>

Completion Rule

- Must pass all unit(s) in {MAA215, MAA250, MAA255, MAA317, MAA318, MAA319, MAF307, MLC301}

Note(s)

M300 Bachelor of Commerce is the recommended pathway for membership of professional organisations.

Waterfront (Geelong) and Warrnambool students will be required to undertake one unit in Cloud (online) mode.

Financial Planning students intending to undertake an Honours degree must complete the Finance major sequence.

FOOD AND AGRIBUSINESS (MJ-M30047)

<u>MAB242 Agribusiness Governance</u>
<u>MAB251 Agribusiness Resource Management</u>
<u>MAB341 Global Challenges: Food, Water and Climate</u>
<u>MAB352 Agribusiness Technology</u>
<u>MAB353 Applied Agribusiness Project</u>
<u>MAE203 The Global Economy</u>
<u>MAE256 Analytical Methods in Economics and Finance</u>
<u>MIS313 Strategic Supply Chain Management</u>

Completion Rule

- Must pass all unit(s) in {MAB242, MAB251, MAB341, MAB352, MAB353, MAE203, MAE256, MIS313}

Note(s)

MAB341 available from Trimester 1 2020

HUMAN RESOURCE MANAGEMENT (MJ-M30046)

<u>MMH230 Fundamentals of Human Resource Management</u>
<u>MMH231 Human Resource Practice</u>
<u>MMH232 Human Resource Development</u>
<u>MMH250 Workplace Counselling and Negotiation</u>
<u>MMH331 Strategic Human Resource Management</u>
<u>MMH349 Employment Relations</u>
<u>MMH352 International Human Resource Management</u>

MMH356 Change Management

Completion Rule

- Must pass all unit(s) in {MMH230, MMH231, MMH232, MMH250, MMH331, MMH349, MMH352, MMH356}

MANAGEMENT (MJ-M30038)

MMH230 Fundamentals of Human Resource Management

MMH356 Change Management

MMM240 Organisational Behaviour

MMM241 Entrepreneurship and Innovation

MMM267 Business Logistics

MMM306 Global Strategy and International Management

MMM308 Applied Management Capabilities

MMM343 Business Ethics

Completion Rule

- Must pass all unit(s) in {MMH230, MMH356, MMM240, MMM241, MMM267, MMM306, MMM308, MMM343}

MANAGEMENT INFORMATION SYSTEMS (MJ-M30039)

MIS201 Business Requirements Analysis

MIS202 Managing Data and Information

MIS231 Professional Ethics in the Digital Age

MIS313 Strategic Supply Chain Management

MIS352 Business Process Management

MIS362 Social Media Analytics and Data Driven Innovation

MIS398 Project Management

MIS399 Applied Business Project

MIT399 Applied Business Project (Study Tour)

Completion Rule

- Must pass all unit(s) in {MIS201, MIS202, MIS231, MIS313, MIS352, MIS362, MIS398}
- Must pass 1 unit(s) in {MIS399, MIT399}

Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

MARKETING (MJ-M30040)

MMK251 Services Marketing

<u>MMK266 Consumer Behaviour</u>
<u>MMK280 Brand Management</u>
<u>MMK295 Integrated Marketing Communications in the Digital Age</u>
<u>MMK325 Strategic Marketing</u>
<u>MMK365 Marketing Insights</u>
<u>MMK368 Business Marketing</u>
<u>MMM343 Business Ethics</u>
<u>MMT280 Brand Management (Tour)</u>

Completion Rule

- Must pass all unit(s) in {MMK251, MMK266, MMK295, MMK325, MMK365, MMK368, MMM343}
- Must pass 1 unit(s) in {MMK280, MMT280}

Note(s)

Waterfront (Geelong) students will be required to undertake some units in Cloud (online) mode.

M300 BACHELOR OF COMMERCE MINOR UNIT SETS

ACCOUNTING (MN-M30001)
<u>MAA250 Ethics for Financial Professionals</u>
<u>MAA261 Financial Accounting</u>
<u>MAA262 Management Accounting</u>
<u>MAA303 Audit and Assurance</u>

Completion Rule

- Must pass 4 unit(s) in {MAA250, MAA261, MAA262, MAA303}

AGRIBUSINESS (MN-M30017)
<u>MAB242 Agribusiness Governance</u>
<u>MAB251 Agribusiness Resource Management</u>
<u>MAB341 Global Challenges: Food, Water and Climate</u>
<u>MAB352 Agribusiness Technology</u>

Completion Rule

- Must pass 4 unit(s) in {MAB242, MAB251, MAB341, MAB352}

BUSINESS ANALYTICS (MN-M30011)
<u>MIS202 Managing Data and Information</u>
<u>MIS271 Business Intelligence and Data Warehousing</u>

MIS272 Predictive Analytics

MIS384 Marketing Analytics

Completion Rule

- Must pass 4 unit(s) in {MIS202, MIS271, MIS272, MIS384}

ECONOMICS (MN-M30006)

MAE201 Competition and Industry

MAE203 The Global Economy

MAE208 Growth Inequality and Conflict

MAE213 International Trade

MAE214 Economic Strategy for Business

MAE233 Business and Climate Change

MAE256 Analytical Methods in Economics and Finance

MAE301 Choice, Strategies and Dilemmas

MAE302 Macroeconomics of Open Economies

MAE304 Labour and Health Economics

MAE305 Energy and Renewable Resources

MAE306 Applied Econometrics for Economics and Finance

MAE312 National Economic Policy

MAE315 International Banking and Finance

Completion Rule

- Must pass all unit(s) in {MAE201, MAE203, MAE312}
- Must pass 1 unit(s) in {MAE2%, MAE301, MAE302, MAE304, MAE305, MAE306, MAE315}

Note(s)

Warrnambool students will be required to undertake units in Cloud (online) mode.

Students undertaking the Economics major (MJ-M30043) cannot undertake the minor in Economics.

EVENT MANAGEMENT (MN-M30013)

MIS398 Project Management

MMK295 Integrated Marketing Communications in the Digital Age

MMM267 Business Logistics

MMM312 Event Management

Completion Rule

- Must pass 4 unit(s) in {MIS398, MMK295, MMM267, MMM312}

FINANCE (MN-M30005)

[MAF202 Money and Capital Markets](#)

[MAF203 Business Finance](#)

[MAF306 International Finance and Investment](#)

[MAF307 Equities and Investment Analysis](#)

Completion Rule

- Must pass 4 unit(s) in {MAF202, MAF203, MAF306, MAF307}

GLOBAL STUDIES (MN-M30015)

[AIS101 Intercultural Communication](#)

[AIS204 Gender, Globalisation and Development](#)

Note(s)

4 credit points of study comprising any combination* of:

- An approved overseas study abroad or exchange program
- Work Integrated Learning unit

*Examples of study combinations:

- Completion of 4 credit points of study abroad or exchange units
- Completion of 2 credit points of study abroad or exchange units, 1 credit point of a WIL unit and AIS101 (1 credit point)
- Completion of 1 credit points of study abroad or exchange unit, 1 credit point of a WIL unit, AIS101 (1 credit point) and AIS204 (1 credit point)

For more detailed information regarding this unit set, please refer to the University Handbook.

HUMAN RESOURCE MANAGEMENT (MN-M30012)

[MMH230 Fundamentals of Human Resource Management](#)

[MMH231 Human Resource Practice](#)

[MMH232 Human Resource Development](#)

[MMH250 Workplace Counselling and Negotiation](#)

Completion Rule

- Must pass 4 unit(s) in {MMH230, MMH231, MMH232, MMH250}

INTERNATIONAL TRADE (MN-M30007)

[MAE203 The Global Economy](#)

[MAE208 Growth Inequality and Conflict](#)

[MAE213 International Trade](#)

[MAE302 Macroeconomics of Open Economies](#)

Completion Rule

- Must pass all unit(s) in {MAE203, MAE208, MAE213, MAE302}

MARKETING (MN-M30008)
<u>MMK251 Services Marketing</u>
<u>MMK266 Consumer Behaviour</u>
<u>MMK295 Integrated Marketing Communications in the Digital Age</u>
<u>MMK368 Business Marketing</u>

Completion Rule

- Must pass 4 unit(s) in {MMK251, MMK266, MMK295, MMK368}

PROFESSIONAL PRACTICE (MN-M30016)
<u>MWL205 Cultural Engagement</u>
<u>MWL315 Industry Based Learning</u>
<u>MWL316 Consultancy Experience</u>
<u>MWL317 Entrepreneurship Experience</u>
<u>MWL318 Internship</u>
<u>MWL319 International Consultancy Experience</u>

Completion Rule

- Must pass 4 unit(s) in {MWL205, MWL315, MWL316, MWL317, MWL318, MWL319}

Note(s)

Alternatively students could choose 3 units in {MWL205, MWL315, MWL316} and a Work-Integrated Learning (WIL) unit from another Faculty (not Business and Law) with Course Director approval.

PROJECT MANAGEMENT (MN-M30010)
<u>MIS201 Business Requirements Analysis</u>
<u>MIS352 Business Process Management</u>
<u>MIS398 Project Management</u>
<u>MMH356 Change Management</u>

Completion Rule

- Must pass 4 unit(s) in {MIS201, MIS352, MIS398, MMH356}

RETAIL MANAGEMENT (MN-M30009)
<u>MIS313 Strategic Supply Chain Management</u>
<u>MMK217 Retail Management</u>
<u>MMK280 Brand Management</u>
<u>MMK317 Advanced Retail Management</u>

- Completion Rule
- Must pass 4 unit(s) in {MIS313, MMK217, MMK280, MMK317}

SOCIAL ENTREPRENEURSHIP (MN-M30014)

MMM241 Entrepreneurship and Innovation

MMM279 Creating and Managing Social Enterprises

MWL205 Cultural Engagement

MWL317 Entrepreneurship Experience

MWL318 Internship

- Completion Rule
- Must pass 3 unit(s) in {MMM241, MMM279, MWL318}
 - Must pass 1 credit points in {MWL205, MWL317}

TAXATION REGULATION (MN-M30003)

MLC203 Corporations Law

MLC301 Principles of Income Tax Law

MLC305 Business Tax Law

MLL329 Financial Services Regulation

- Completion Rule
- Must pass 4 unit(s) in {MLC203, MLC301, MLC305, MLL329}

WEALTH MANAGEMENT (MN-M30004)

MAA255 Financial Planning

MAA317 Superannuation Planning

MAF307 Equities and Investment Analysis

MMP212 Property Investment

- Completion Rule
- Must pass 4 unit(s) in {MAA255, MAA317, MAF307, MMP212}