GRADUATE EMPLOYABILITY

2018 Careers Practitioners' Seminar

Friday 23 February 2018



Business and Commerce at Deakin

- Introduction
- The changing nature of business
- Why choose commerce or Business at Deakin?
- Integration of Business and Commerce in industry
- Commerce overview
- Business overview
- Deakin Accelerate
- Student perspective
- Q&A





The changing nature of business

- The careers of the future are here: transferrable skills/gig economy/3 + careers
- Include employment statistics for both courses?
- Sample career structures? I.e.. 2 days consulting, 1 day freelancing etc.
- Graduate profile?





Why choose Business and Commerce at Deakin?



- Deakin Business School is accredited with the Association to Advance Collegiate School of Business (AACSB)
- Bachelor of Commerce is EPAS accredited
- Employability (skill sets not one job skill)
- Real work/life experiences
- Student satisfaction





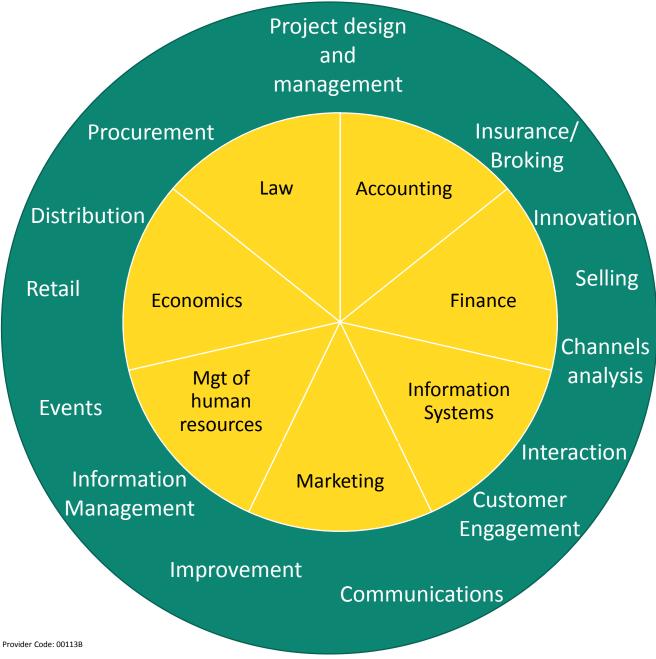
Which new job cluster best suits you? Take the quiz



http://this.deakin.edu.au/career/which-new-job-cluster-bestsuits-you-take-the-quiz

Business vs. Commerce





Commerce





ACCOUNTING

Accountant

Consulting

Systems design

MARKETING

Marketing Coordinator

Channel design/mgt

Customer engagement

MANAGEMENT

Human Resources

Industrial relations

Program Management

FINANCIAL PLANNING

Financial Planner

Banks/Superannuation

Supporting people

Business **Procurement** Project design Distribution and and Distribution Retail management Project Management Insurance/ Retail **Broking** Selling Channels **BUSINESS** analysis **Improvement** Information Management Interaction People Management Customer **Events** Engagement

Communications

Communications / PR /

Film and Television

Events

Management

Innovation

Business vs. Commerce



Business	Commerce
 Strong focus on soft skills, transferrable skills to adapt graduates for the changing nature of the workforce, the gig economy and jobs of the future 	 Strong orientation towards defined, disciplinary career outcomes i.e. Accountant, Economist, Financial Planner
 Prepares students to enter workforce where they are required to be flexible and adaptable across multiple careers and industries i.e. Project management, event management, people management 	 24 credit point course: 8 credit points Core units One 8 credit point major sequence 8 credit points: Elective units
 24 credit point course: 12 credit points Core units Including 1 Work Integrated Learning unit One 6 credit point major sequence 6 credit points elective units 8 major sequences available Single degree only – not applicable for double-degree 	 Another 8 unit major Up to two 4 unit minors Or a combination of the above 9* major sequences available (*food and agribusiness available from 2019 in Warrnambool only) 15 minor sequences available Double-degrees available

Bachelor of Commerce



ATAR	Duration	Location
Clearly-in ATAR 2017 • Burwood: 80	3 years full time or part time equivalent	BurwoodWaterfront
Waterfront: 64.70Warrnambool: 57.25		WarrnamboolCloud
Cloud: N/A		



Accounting for Decision
Making
Management
Fundamentals of Finance
Business Law
Personal Insight
Marketing Fundamentals
Economic Principles
Business Analytics

Agribusiness
Economics
Finance
Financial Planning
Human Resource
Management
Management
Management Information
Systems
Marketing

Accounting

Accounting
Business Analytics
Economics
Event Management
Finance
Financial Planning
Global Studies
Human Resource Management
International Trade
Marketing
Management Information Systems
Retail Management
Social Entrepreneurship
Taxation Regulation

Commerce course structure



Trimester	Year 1	Year 2	Year 3
Trimester 1	Accounting for Decision Making Economic Principles Fundamentals of Finance Law for Commerce	1st unit Major 1st unit Minor 2nd unit Major 2nd unit Minor	Elective unit/Study Abroad or WIL
Trimester 2	Business Analytics Management Marketing Fundamentals Personal Insight	3rd unit Major 3rd unit Minor 4th unit Major 4th unit Minor	5th unit Major 6th unit Major 7th unit Major Capstone unit Major

Bachelor of Business

ATAR	Duration	Location
 Clearly-in ATAR 2017 Burwood: 65.25 Waterfront: 60.80 Cloud: N/A 	3 years full time or part time equivalent	BurwoodWaterfrontCloud

Event Management
Film and Television
Organisational Psychology
People Management
Project Management
Property and Real Estate
Public Relations
Retail Management





Business course structure



Trimester	Year 1	Year 2	Year 3
Trimester 1	Entrepreneurship and Innovation Financial Literacy Intrapersonal Skills Management	General Elective Major unit sequence Major unit sequence The Global Economy	General Elective General Elective Major unit sequence Major unit sequence
Trimester 2	Business Logistics Making Sense of Information Marketing Fundamentals Team Dynamics	WIL unit / International experience General Elective Major unit sequence Major unit sequence	Business Management General Elective General Elective Global Citizenship

Work Integrated Learning



Business Internship	Units are paid or unpaid placements with a general business or discipline focus. Internship units are suited to undergraduate students in their second or third year.
Community Based Volunteering	Unpaid placements in not-for-profit, community or other approved organisations.
Team Projects	The Big Idea: develop a concept and business plan that could potentially change the lives of thousands of disadvantaged Australians.
Work Based Learning	Units allow students to identify a business problem in their current place of employment, and be eligible for a credit toward their degree.
Industry Based Learning	Units encourage a hands-on approach to learning and allow you to apply generic employability skills and capabilities in the area that you are majoring in.

A Student's Perspective



- Support (Jess)
- Satisfaction
- Experience and outcomes (Chamalee)

